

7250 POE AVE., SUITE 410 DAYTON, OH 45414

PHONE: 800.557.6957 WEB: WWW.NFBA.ORG FAX: 937.278.0317 E-MAIL: INFO@NFBA.ORG

Dear Potential Member,

Thank you for your interest in the National Frame Building Association (NFBA). NFBA is an Association serving all aspects of the post-frame industry.

We would like to invite you to learn about NFBA Membership and how we can provide your company with needed services and to collectively work towards the betterment of the Frame Building industry throughout the country.

Included in this packet is detailed information on the benefits of being a member of NFBA.

Below is listed just a few of the benefits of joining NFBA:

KNOWLEDGE - helps you make smarter business decisions.

GROWTH OPPORTUNITIES - offers ways to grow your business' bottom line.

ADVOCACY - provides a voice for the industry, and credibility for your business.

SAVINGS - means you receive extraordinary value for your membership dues.

SUBSCRIPTION TO NFBA MAGAZINE – delivered digitally to each company contact's and one printed copy to primary company address.

I hope you choose to join us and benefit from all of us working together.

Megan Pope, Executive Director

Rachel Pinkus, Managing Director/Newsletter Editor

Morgan Arwood, Membership Director

Chrystal Burris, Senior Accounts Manager

Andy Williams, Technical Consultant

Gary Auman, NFBA Legal Counsel



The National Frame Building Association

Growing the Industry—and Your Business—Is Our Priority

How does NFBA Membership Benefit Your Business?

Whether you are a builder, supplier, code professional or other, NFBA membership can help your business grow, and help you and your employees grow professionally.

Here are just some of the ways that your business can benefit by joining NFBA.

KNOWLEDGE helps you make smarter business decisions.

- **Technical expertise** including bulletins and reports detailing best practices and new developments.
- Seminars at Frame Building Expo focus on sales/marketing, crew training and technical knowledge.
- Industry trend data to identify growth opportunities and benchmark your company's performance.

GROWTH OPPORTUNITIES offers ways to grow your business' bottom line.

- Business referrals connect you with leads in your area looking to buy.
- Penetrating new markets like commercial and other non-ag segments via marketing programs (PFMI).
- Exposure for your business via directory listings in Frame Building News and on the NFBA website.
- Networking connects you with buyers, industry leaders and key decision makers.

ADVOCACY provides a voice for the industry, and credibility for your business.

- **Technical experts** available to answer your questions and provide guidance.
- Legal advice provides access to an opinion from an expert familiar with their business.
- Safety programs to promote safe construction practices and minimize workplace accidents.
- Credibility with customers via NFBA's Accredited Post-Frame Building Program.
- Collaboration with standards organizations to advocate for post frame's interests.

SAVINGS mean you receive extraordinary value for your membership dues.

- Free legal and technical advice can save you hundreds, if not thousands, of dollars each year.
- NFBA Discount Program gives you access to exclusive discounts with our partner companies
- **Discounts at Frame Building Expo** save you 50% on registration, and hundreds of dollars to exhibit.

Your business is sure to benefit from the many opportunities that NFBA offers.

For additional questions on member benefits visit NFBA.org, or call Member Services at 800.557.6957.



CONTACT INFORMATION FOR NFBA

Phone: 800.557.6957 Fax: 937.278.0317

Megan Pope, Executive Director

Email: mpope@nfba.org

- Board Relations
- Committee Relations
- Post Frame Advantage Program
- Awards Programs
- Event Information
- Chapter Relations
- General Questions

Rachel Pinkus, Managing Director/Editor Email: rpinkus@nfba.org

Email. ipinkus@mba.org

- Annual Conference and Expo
- Expo Exhibits
- Sponsorship information
- National Frame Builder Magazine
- Advertising information
- Website content

Morgan Arwood, Membership Director

Email: marwood@nfba.org

- General Membership information
- Membership Benefits
- Membership Application Processing
- Updating your Member Profile
- Members Only Access
- Building of the Year Awards
- Safety Projects and Resources
- Post-frame Curriculum

Chrystal Beavers, Senior Accounts Manager

Email: cbeavers@nfba.org

- Dues Invoicing and Processing
- Verifying Payments and Purchases
- Accounts Payable

Andy Williams, NFBA Technical Consultant

Email: technical@nfba.org

- Technical questions
- Updates on Technical and Research projects
- Questions about building codes and standards

Gary Auman, NFBA Legal Counsel Auman, Mahan & Furry – Dayton, OH

Email: gwa@amfdayton.com

- Legal Services Plan
- OSHA Regulations and Compliance
- Workers' Compensation
- Wage and Hour law



Standards of Professional Conduct

In as much as it is my belief that my reputation in the Building Industry is dependent upon my devotion to the highest ideals of honesty, courtesy, and integrity, as evidenced by my willingness to conduct business in a spirit of fairness and equality for all; and in as much as the National Frame Building Association has dedicated itself to the same high ideals of professional responsibility, I hereby agree to abide by and to conduct business in accordance with the following Code of Ethics:

- 1. I shall at all times **exercise the utmost integrity** in all of my business transactions and in all my relations with customers, employees, suppliers, and competitors.
- 2. I shall refrain from the use of false or misleading advertising and will honor the written and approved purchase agreement of my customers.
- **3.** I shall **make no false statements** or circulate harmful rumors about my competitors' product, business, financial or personal standing.
- **4.** I shall endeavor to **abide by present and future building standards** of the National Frame Building Association.
- **5.** I shall make every effort to **preserve my customers' trust and good faith** by providing the service and repair parts which he or she may need.
- **6.** I shall dedicate myself to the **promotion of professionalism** within my industry, and I shall work diligently to build and perpetuate continuing consumer faith and trust in the National Frame Building Association builders.
- 7. I shall faithfully **stand behind the work I perform** and the products I sell in accordance with manufacturers' recommendations and warranty.
- **8.** I shall, in good faith, furnish to the proper building authorities all certifications which are required of me, regarding professional or structural engineering and loading standards.
- **9.** I shall **encourage my fellow employees, my fellow members** of the National Frame Building Association, **and my colleagues to adhere to this Code of Ethics.**



2024 NFBA Webinar Schedule

(Webinars will be held on Tuesdays at 3 pm central/4 pm eastern)

(August 27th through December 10th - Webinars will be held on Wednesdays at 3 pm central/4 pm eastern)

January

Tuesday, 9th- Diaphragm Design of Post Frame Using DAFI - Engineering Details

Presented by: Dr. Dan Hindman

Tuesday, 23rd - Simplified Method for Shallow Post and Pier Foundation Design Details

Presented by: Dr. Joe Zulovich

February

Tuesday, 13th – Universal Method for Shallow Post and Pier Foundation Design

Presented by: Dr. Dan Hindman

Tuesday, 27th – Design Aid for Shallow Post and Pier Foundations

Presented by: Dr. Joe Zulovich

March

Tuesday, 12th – Introduction to Post Frame Building Systems

Presented by: Dr. Dan Hindman

Tuesday, 26th – Post-Frame Building Design Manual – 2nd Edition

Presented by: Dr. Joe Zulovich

April

Tuesday, 9th - Non-Diaphragm Post-Frame Building Design Guide

Presented by: Dr. Dan Hindman

Tuesday, 23rd- Non-Diaphragm Post-Frame Structural Design Examples: Engineering Details

Presented by: Dr. Joe Zulovich

May

Tuesday, 14th – Architectural Alternatives for Post-Frame Building Systems

Presented by: Dr. Dan Hindman

Tuesday, 28rd – Modern Post-Frame Structural Design Practice: An Introduction

Presented by: Dr. Joe Zulovich

June

Tuesday, 11th – Diaphragm Design of Post Frame Using Sway & Shear Modifiers – Engineering Details

Presented by: Dr. Dan Hindman

Tuesday, 25th- Diaphragm Design of Post Frame Using DAFI – Engineering Details

Presented by: Dr. Joe Zulovich

July

Tuesday, 9th - Simplified Method for Shallow Post and Pier Foundation Design Details

Presented by: Dr. Dan Hindman

Tuesday, 23rd— Universal Method for Shallow Post and Pier Foundation Design

Presented by: Dr. Joe Zulovich

August

Tuesday, 13th – Design Aid for Shallow Post and Pier Foundations

Presented by: Dr. Dan Hindman

Wednesday, 28th – Introduction to Post Frame Building Systems

Presented by: Dr. Joe Zulovich

September

Wednesday, 11th – Post-Frame Building Design Manual – 2nd Edition

Presented by: Dr. Dan Hindman

Wednesday, 25th- Non-Diaphragm Post-Frame Building Design Guide

Presented by: Dr. Joe Zulovich

October

Wednesday, 9th– Non-Diaphragm Post-Frame Structural Design Examples: Engineering Details

Presented by: Dr. Dan Hindman

Wednesday, 23rd – Architectural Alternatives for Post-Frame Building Systems

Presented by: Dr. Joe Zulovich

November

Wednesday, 13th – Modern Post-Frame Structural Design Practice: An Introduction

Presented by: Dr. Dan Hindman

December

Wednesday, 11th – Diaphragm Design of Post Frame Using Sway & Shear Modifiers – Engineering Details

Presented by: Dr. Joe Zulovich



Membership Application

For more than 50 years, the National Frame Building Association (NFBA) has represented the interests of builders, suppliers, distributors, academics, and code and design professionals serving the U.S. post-frame industry. Its mission is to lead and support members in their efforts to promote the growth and expansion of post-frame construction projects.

Join NFBA for access to resources that help you build your post-frame business.

Education

With the right information, you can make smarter business decisions. You will stay ahead of the competition while impressing your customers.

- Technical Resources Learn best practices and new developments directly relevant to your business.
- Frame Building Expo Seminars Attend discounted seminars at the Frame Building Expo
- Industry Trend Data Benchmark your performance against peers' performance and identify growth opportunities.

Growth

Opportunities abound for you to increase your business' bottom line.

- NFBA Discount Program –
 Exclusive discounts with a variety of partner companies
- Business Referrals Lead generation programs send referrals straight to your inbox
- Penetration of New Markets NFBA's market development program advances post-frame into new markets.
- Exposure Be seen in directory listings in the NFBA Directory and on the NFBA website

Advocacy

NFBA is the voice of the post-frame industry, and members gain instant credibility when they join.

- Legan and Technical Expertise Obtain guidance from NFBA's Experts at no additional charge
- Safety Programs Show your commitment to safety and earn goodwill from employers and customers
- Credibility Participate in the Accredited Post-Frame Builder program to earn credibility with customers.

NFBA Membership Categories:

Contractor Membership

Any individual proprietorship, corporation, or other legal entity that is engaged in the business of constructing post-frame buildings or post-frame building packages. Dues are structured by your choice of annual or monthly payment options.

Monthly Payments: \$100

(\$1,200 / Year)

Annual Payments: \$1,000

Associate Membership

Any individual proprietorship, corporation, or other legal entity that is engaged in manufacturing, supplying, or sale and distribution of post-frame building components to the post-frame building industry. Dues are structured by your choice of annual or monthly payment options.

Monthly Payments: \$200

(\$2,400 / Year)

Annual Payments: \$2,000

Academic / Design / Code Professional Membership

These are professors, instructors, engineers, architects, and design code professionals that want access to NFBA resources and publications.

Annual Payments: \$200

Return completed form with payment to:

NFBA – 7250 Poe Ave., STE 410 – Dayton, OH 45414 or FAX 937.278.0317 – www.nfba.org



Membership Application

Company Information	Employee Information
Company Name: Address: City, State, Zip: Phone: Email: Website:	Contact 1 Name: Email: Title: Contact 2 Name: Email: Title:
Membership Level (Check One)	Membership Information
Contractor Member – Annual Payments (\$1,000) Contractor Member – Monthly Payments (\$100) Associate Member – Annual Payments (\$2,000) Associate Member – Monthly Payments (\$200) Academic/Design/Code Professional Member (\$200) How you would you like to be listed in the directory: (Check One) Builder Associate *Builder & Associate Designer Academic *To be listed as a Builder & Associate, you must select the Associate membership Total:	Please List the Services your company offers:
Paymo	ent
The undersigned hereby certifies that the above information is true and that, if accepted for membership by the National Frame Building Association, I/We will abide by the bylaws of the association and voluntarily agree to adhere to the Associations Standards of Professional Conduct. Signature:	Payment Method (Check One): Check Visa Mastercard Amex Discover *Name on card: *Card Number:
Date: Grand Total:	Expiration:CSV:Zip:
*NOTE: If selecting a monthly membership, NFBA will save your payn Return completed form with payment to: NFBA – 7250 Poe Ave., STE 410 – Dayton, OH 45414 or FAX 937.278.0317 –	



National Frame Building Association

7250 Poe Ave, Suite 410 Dayton, OH 45414 Phone: 800.557.6957 Fax: 937.278.0317

E-mail: nfba@nfba.org
Web: www.nfba.org

NFBA Product Order Form

You can mail in this form or purchase our products from our online store at NFBA.org.

Product	<u>Price</u> Member / Non-Member	Quantity	Total
Construction/ Design Guides			
Post-Frame Building Design Manual, Second Edition — Electronic Download	\$95 / \$175 (electronic, printable download)		
Post-Frame Building Design Manual, Second Edition – Print Version	\$130 / \$205 (mailed, printed version)		
Accepted Practices for Post-Frame Building Construction - Cladding Tolerances Guide - Electronic Download	Free / \$25 (electronic, printable download)		
Accepted Practices for Post-Frame Building Construction - Framing Tolerances Guide - Electronic Download	Free / \$25 (electronic, printable download)		
Post-Frame Construction Guide 20-page booklet that describes basic design features of post-frame buildings.	Free / \$2.50 each (mailed, printed version)		
Non-Diaphragm Design Guide — Electronic Download	\$85 / \$160 (electronic, printable download)		
Non-Diaphragm Design Guide — Print Version	\$120 / \$195 (mailed, printed version)		
Marketing/Sales Resources			
PFA Guide - Post-Frame: Engineered Wood Building Systems Features a colorful photo gallery of commercial, institutional and residential buildings and covers these key advantages of post-frame construction.	\$2.50/ \$5.00 each		
Safety Resources			
Safety Manual — Electronic Download	\$120 / \$595		
Safety Manual — Print Version	\$150 / \$625		

NFBA Members **NEVER pay for shipping and handling.

(non-members must pay before we ship your order)

Name:	Phone Number:	Subtotal:
Company:	_ Email:	
Address:		



NFBA Product Order Form

You can mail in this form or purchase our products from our online store at NFBA.org.

Product	Price Member/Non-member	Quantity	Total
Buy all three: The Textbook+ Study Guide + Answer Reference	\$385/\$885		
Textbook + Online Course	\$385/\$885		
Online Certification by exam through University of Missouri Extension	\$165/\$665		
Textbook Only	\$190/\$490		
Study Guide Only	\$65/\$365		
Answer Reference Only	\$165/\$465		
Online Course Only	\$195/\$595		

Name: 	Phone Number:	Subtotal:	
Company:	Email:		
Address:			

NFBA Member Purchase Options

Option 1: Buy All Three \$385

Textbook + Study Guide + Answer Reference

Option 2: Textbook + Online Course \$385

Online Course through University of Missouri Extension

Option 3: Online Certification by Exam through University of Missouri Extension \$165

A La Carte*
Textbook - \$190 ea
Study Guide - \$65 ea
Answer Reference - \$165 ea

Online Course Only (no textbook) - \$195 ea

*Volume Discounts Available on Publication Orders of 20 or more contact us for more information



Non-Member Purchase Options

Option 1: Buy All Three \$885

Textbook + Study Guide + Answer Reference

Option 2: Textbook + Online Course \$885

Online Course through University of Missouri Extension

Option 3: Online Certification by Exam through University of Missouri Extension \$665

A La Carte*
Textbook - \$490 ea
Study Guide - \$365 ea
Answer Reference - \$465 ea

Online Course Only (no textbook) - \$595 ea

*Volume Discounts Available on Publication Orders of 20 or more contact us for more information



Become an Accredited Post-Frame Builder

and be publicly recognized for your commitment to professionalism and quality in ethical business practices, safety, and education







The Accredited Post-Frame Builder (APFB) Program recognizes builders who embrace programs and policies that promote quality and customer satisfaction. APFB status sets your company apart from the competition and entitles you to use the APFB logo on your company letterhead, business cards, and other marketing materials. In addition, your company is highlighted in the "Find a Builder" section of the National Frame Building Association (NFBA) website (www.nfba.org), in the membership directory, and at the Frame Building Expo

To renew your accreditation every 2 years, one or more employees of your company must earn 12 continuing education units (CEUs) within that time by attending educational programs at the Frame Building Expo, NFBA webinars or chapter programs, or other preapproved events.

As an Accredited Post-Frame Builder, you are authorized to use the following language on all bid documents:

(Your Company Name) has been recognized by the National Frame Building Association as an Accredited Post-Frame Builder for its commitment to ethical business practices, safety, training, and quality service.

As industry professionals, we want our customers and the general public to know that we care about industry standards, high-quality workmanship, safety, and ethical business practices. Set your company apart from the competition by completing the application and returning it with payment.

Complete the application form on the reverse side to apply to become an Accredited Builder



Help grow your business by joining this distinguished group of post-frame builders."

—Bob Brisky, Fingerlakes Construction, Clyde, NY



Application Form

To become an Accredited Post-Frame Builder, please read the following, fill in the required information, and signify compliance by signing

below. Checklist for Accredited Post-Frame Builder applicants: Our signature confirms that we have been granted 12 CEUs by Company Employees attending educational sessions at the Frame Building Expo, webinars, or other NFBA-approved events during the past 24 months. Our signature attests to our adherence to the NFBA Standards of Professional Conduct. We have included three letters of recommendation from customers. We have included credit card information or a check payable to NFBA. By checking this box, I am stating that upon request from NFBA, I will provide a copy of my company's current safety policy, which includes employee PPE and ladder safety. By checking this box I am stating that upon request from NFBA, I will provide a copy of my proof of liability as requires by your state. Company name ___ Company address City/State/Zip Code _____ Phone _____ Fax ____ E-mail _____ Name of company principal Signature of company principal Application fee (valid for 2 years)\$150 Additional per-member branch or dealership fee* (valid for 2 years)......\$50 *A member branch or dealer must be managed and operated by the same parent company. Name(s) of branch(es) or dealer(s) Payment information (select one): Amount enclosed Check Enclosed ☐ MasterCard ☐ AMEX ☐ Discover Visa Name on card (please print): _____ Account Number Expiration Date CSV I attest that all above statements are complete and true. Signature Please return completed application (with three letters of recommendation from customers) to:

NFBA • 7250 Poe Avenue, Suite 410, Dayton, OH 45414

Phone 800.557.6957 • Fax 847.375.6495 • E-mail: mpope@nfba.org • www.nfba.org Application fees are nonrefundable. Applications that are not approved will be returned with an explanation.





NATIONAL FRAME BUILDING ASSOCIATION

Accredited Post-Frame Builder Decal & Window Cling Order Form

Company Name □ I am a curre	ent Accredited Post-Frame Bui	ilder Member
Contact Name		
Address		
City, State, Zip		
Phone	Email	
Decal & Window Cling Opt	tions:	
1. Small - \$2.00/Each: Hardhat Deca		emovable Adhesive, Color Logo,
Clear Background (Minimum ord 2. Medium - \$6.00/Each: Window C	•	invl (Inside Window Mount).
Color Logo, White Background (N		,. (,,
3. Large - \$8.00/Each: Vehicle Exter	ior Permanent Decal: 9" x	12", Color Logo, White
Background (No minimum)		
Order details: All orders include sh	ipping.	
Small Hardhat Decals a Quantity (Minimum Order: 3 un	The state of the s	Гotal \$
Quantity Medium Window Cling (No minim		otal \$
Large Vehicle Permane Quantity (No minim		Total \$
	Total amount	due: \$
Payment Information: □Check Enclosed payable to NFBA		
☐ MasterCard ☐ Visa ☐ AMEX	☐ Discover	
Name on card	Billing Zip Code	
Card number	Expiration	CSV
Cardholder Signature	Date	
Return form w/method of payme	nt to: NFBA - 7250 Poe Ave., S	uite 410; Dayton, Ohio 45414

NOTE: Decals and window clings may only be ordered and used only by current Accredited Builder Members of the National Frame Building Association (NFBA). Decals may be removable for up to 6 months, after which the adhesive becomes more permanent. By submitting this order, you acknowledge that the National Frame Building Association holds no responsibility to damage caused by the decal after adherence to a vehicle or any other surface.

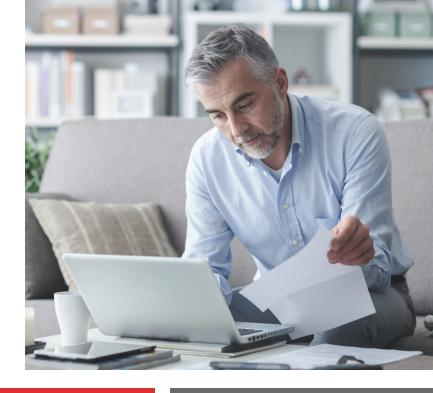
Questions? Please call: 800-557-6957 or email: mmiller@nfba.org

Please allow 2 weeks for delivery.

Or fax to: NFBA: 937-278-0317



LEGAL SERVICES PLAN



WHAT IS IT?

The National Frame Building Association has entered into an agreement with the law firm of Auman, Mahan, and Furry to provide the NFBA membership with this unique service.

HOW DO I USE THE PLAN?

Auman, Mahan, and Furry specializes in labor and employment law, discrimination, wage-hour, prevailing wage, workers' compensation, unemployment compensation, construction law, construction claims disputes, government contract disputes, occupational safety and health, pensions, fringe benefits, collective bargaining, litigation, and business law; including taxes and securities. The firm represents numerous business clients and various associations throughout the country, including NFBA.

WHAT IF I NEED ADDITIONAL HELP?

If additional services are needed, members can either contact their own attorney or retain the services of an attorney at AMF at a preferred hourly rate. Court costs, filing fees, and miscellaneous disbursements would be paid for by the member, and itemized by the firm.

WHAT DOES IT COVER?

The primary purpose of this service is to provide NFBA members the opportunity to discuss and identify legal problems, and to resolve general questions and concerns quickly through convenient access to specialized and qualified legal counsel. Each NFBA member is entitled to one 30 minute consultation per month either by telephone, email, or office conference, at no charge. It is understood that these consultations and conferences will be based on existing knowledge of the attorney without further research and analysis. When calling Auman, Mahan, and Furry, please ask for Gary Auman and identify yourself as a NFBA Member calling under the Legal Services Plan.

HOW DO I CONTACT AUMAN, MAHAN, & FURRY?

Auman
Mahan + Furry
ATTORNEYS

Gary Auman

110 North Main Street Suite 1000 Dayton, OH 45402-1738 (937) 223-6003 ext. 3111 gwa@amfdayton.com

6 800-557-6957

5 937-278-0317

info@nfba.org

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facebook.com/NtlFrameBuildingAssn